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Management presentation

27 Sept 2006

A challenging year for the business but we believe we have broadly arrested the decline

- New management team in place
- Financially strong with impressive cash flow from operations
- Solid progress in addressing issues that impacted trading
- Cost reduction programme in April completed
- Focus on licence sales to drive growth
- Focus on enhancing shareholder confidence over time

Financial Summary

- Aim to return to revenue and profit growth
  - License fee revenues key to growth
- Developing improved visibility
  - Maintenance revenues
  - Greater discipline in forecasting process
  - “lumpy” nature of large deals
- Expenses reduced and tightly managed

Today's Update

- Trading Statement 27th September 2006

Summary and Outlook

- Great heritage
  - customers, products and people
  - Solid financial foundations
- Our revenue outlook remains cautious as we stabilise and focus the business
  - Revenue growth will be largely dependent on achieving increased licence sales
- Strong and experienced management team in place to drive the business forward
- Assessing opportunities for growth
  - Market and Customers
  - Solutions and Products
  - Clarity and focus